

Bank (other than Wholesale only)	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Bank (other than Wholesale only)	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2011	SSAS	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2011	Structured capital at risk product	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2011	Structured capital at risk product	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2011	Structured capital at risk product	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2011	Structured capital at risk product	Intermediary Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2011	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2011	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Bank (other than Wholesale only)	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2011	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2011	Income drawdown	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2011	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2011	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2011	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2011	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2011	Investment Trust	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2011	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2011	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2011	ISA	Direct Sales	Advised Sale	Regular payment
CIS Administrator	2011	ISA	Direct Sales	Advised Sale	Single payment
CIS Administrator	2011	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2011	ISA	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2011	ISA	Intermediary Sales	Advised Sale	Regular payment
CIS Administrator	2011	ISA	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2011	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2011	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2011	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2011	Pension opt out	Intermediary Sales	Advised Sale	Regular payment
CIS Administrator	2011	Pension opt out	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
CIS Administrator	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2011	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment

CIS Administrator	2011	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
CIS Administrator	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
CIS Administrator	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Clearer/Settlement Agent	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Clearer/Settlement Agent	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	AVC group money purchase	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2011	AVC group money purchase	Direct Sales	Advised Sale	Single payment
Composite Insurer	2011	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Endowment savings plan	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	Executive pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2011	Executive pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	Group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	Group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Group personal pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2011	Group personal pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2011	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	Group personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Group personal pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2011	Group personal pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Guaranteed income / growth / investment bond	Direct Sales	Advised Sale	Single payment
Composite Insurer	2011	Income drawdown	Direct Sales	Advised Sale	Single payment
Composite Insurer	2011	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	ISA	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2011	ISA	Direct Sales	Advised Sale	Single payment
Composite Insurer	2011	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Life annuity	Intermediary Sales	Advised Sale	Single payment

Composite Insurer	2011	Life annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2011	Pension annuity	Direct Sales	Advised Sale	Single payment
Composite Insurer	2011	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Pension annuity	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	Pension annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Personal pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2011	Personal pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2011	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2011	Personal pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	Personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2011	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2011	Stakeholder pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2011	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Stakeholder pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2011	Stakeholder pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Trustee investment bond	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	Unit linked bond	Direct Sales	Advised Sale	Single payment
Composite Insurer	2011	Unit linked bond	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Unit linked bond	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	Unit linked bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment

Composite Insurer	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	With profit bond	Direct Sales	Advised Sale	Single payment
Composite Insurer	2011	With profit bond	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	With profit bond	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2011	With profit bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2011	With profit endowment	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2011	With profit endowment	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2011	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2011	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2011	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2011	ISA	Intermediary Sales	Advised Sale	Single payment
Custodial Service Provider	2011	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2011	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2011	Pension opt out	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2011	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2011	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2011	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Custodial Service Provider	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	Group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Group personal pension	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2011	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2011	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Income drawdown	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2011	Income drawdown	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Income drawdown	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2011	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Regular payment

Discretionary Investment Manager	2011	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Investment Trust	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2011	Investment Trust	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Investment Trust	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2011	Investment Trust	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	ISA	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2011	ISA	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	ISA	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2011	ISA	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Life annuity	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Pension annuity	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2011	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	SSAS	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	SSAS	Intermediary Sales	Advised Sale Unspecified	Single payment

Discretionary Investment Manager	2011	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	Structured capital at risk product	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Structured capital at risk product	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Structured capital at risk product	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Structured capital at risk product	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2011	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	Executive pension	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Financial Adviser (FA)	2011	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	Group personal pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	Group personal pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Group personal pension	Intermediary Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	Group personal pension	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Financial Adviser (FA)	2011	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	Group section 32 buy out	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Income drawdown	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	Income drawdown	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Regular payment
Financial Adviser (FA)	2011	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	ISA	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	ISA	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Life annuity	Direct Sales	Advised Sale	Single payment

Financial Adviser (FA)	2011	Long term care insurance	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Mortgage endowment	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	Pension annuity	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	Pension annuity	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	Personal pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	Personal pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Personal pension	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Section 32 buy out	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Financial Adviser (FA)	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Financial Adviser (FA)	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	SSAS	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	SSAS	Intermediary Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	Stakeholder pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Stakeholder pension	Intermediary Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2011	Stakeholder pension	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Financial Adviser (FA)	2011	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	Structured capital at risk product	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Trustee investment bond	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2011	Unit linked bond	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2011	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Home Finance Provider	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	AVC group money purchase	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	AVC group money purchase	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	AVC group money purchase	Intermediary Sales	Advised Sale	Regular payment

Life Insurer	2011	AVC group money purchase	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Distribution bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Distribution bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Distribution bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Distribution bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Endowment savings plan	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Endowment savings plan	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Endowment savings plan	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Endowment savings plan	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Endowment savings plan	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Executive pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Executive pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Executive pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Executive pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Executive pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Executive pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Executive pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Executive pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	FSAVC	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	FSAVC	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	FSAVC	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	FSAVC	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	FSAVC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	FSAVC	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Group money purchase	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Group money purchase	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Group money purchase	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Group money purchase	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Group personal pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Group personal pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Group personal pension	Direct Sales	Advised Sale Unspecified	Single payment

Life Insurer	2011	Group personal pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Group personal pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Group section 32 buy out	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Group section 32 buy out	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Group section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Group section 32 buy out	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Guaranteed income / growth / investment bond	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Guaranteed income / growth / investment bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Guaranteed income / growth / investment bond	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Guaranteed income / growth / investment bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Income drawdown	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Individual pension transfer	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	ISA	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	ISA	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	ISA	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	ISA	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Life annuity	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Life annuity	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Life annuity	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Life annuity	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Life annuity	Intermediary Sales	Advised Sale Unspecified	Single payment

Life Insurer	2011	Long term care insurance	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Long term care insurance	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Long term care insurance	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Mortgage endowment	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Mortgage endowment	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Pension annuity	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Pension annuity	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Pension annuity	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Pension annuity	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Pension annuity	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Pension annuity	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Pension annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Pension opt out	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Pension opt out	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Pension opt out	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Pension opt out	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Personal pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Personal pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Personal pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Section 32 buy out	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Section 32 buy out	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Section 32 buy out	Intermediary Sales	Advised Sale	Single payment

Life Insurer	2011	Section 32 buy out	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	SSAS	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	SSAS	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	SSAS	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Stakeholder pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Stakeholder pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Stakeholder pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Trustee investment bond	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Trustee investment bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Trustee investment bond	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Trustee investment bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Trustee investment bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Trustee investment bond	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Trustee investment bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Unit linked bond	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Unit linked bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Unit linked bond	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Unit linked bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Unit linked bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	Unit linked bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Unit linked bond	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Unit linked bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment

Life Insurer	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	With profit bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	With profit bond	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	With profit bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	With profit bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	With profit bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	With profit bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	With profit endowment	Direct Sales	Advised Sale	Regular payment
Life Insurer	2011	With profit endowment	Direct Sales	Advised Sale	Single payment
Life Insurer	2011	With profit endowment	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2011	With profit endowment	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2011	With profit endowment	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2011	With profit endowment	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2011	With profit endowment	Intermediary Sales	Advised Sale Unspecified	Regular payment
Market Maker	2011	ISA	Direct Sales	Advised Sale	Single payment
Market Maker	2011	ISA	Intermediary Sales	Advised Sale	Single payment
Market Maker	2011	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Market Maker	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2011	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2011	Group personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2011	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2011	ISA	Intermediary Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2011	ISA	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2011	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2011	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	AVC group money purchase	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2011	AVC group money purchase	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2011	Executive pension	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2011	FSAVC	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2011	Income drawdown	Direct Sales	Advised Sale	Single payment

Personal Pension Operator	2011	Income drawdown	Direct Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2011	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2011	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2011	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2011	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2011	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	Investment Trust	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2011	Investment Trust	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2011	ISA	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2011	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	ISA	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2011	ISA	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2011	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2011	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2011	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2011	Personal pension	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2011	Personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2011	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Personal Pension Operator	2011	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	SSAS	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	SSAS	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2011	Trustee investment bond	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment

Stockbroker	2011	Income drawdown	Direct Sales	Advised Sale	Regular payment
Stockbroker	2011	Income drawdown	Direct Sales	Advised Sale	Single payment
Stockbroker	2011	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2011	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Stockbroker	2011	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2011	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2011	Investment Trust	Intermediary Sales	Advised Sale	Regular payment
Stockbroker	2011	Investment Trust	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2011	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2011	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Single payment
Stockbroker	2011	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2011	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2011	ISA	Intermediary Sales	Advised Sale	Regular payment
Stockbroker	2011	ISA	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2011	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Stockbroker	2011	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Stockbroker	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Stockbroker	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Unknown	2011	Group money purchase	Direct Sales	Advised Sale	Regular payment
Unknown	2011	Group money purchase	Direct Sales	Advised Sale	Single payment
Unknown	2011	Group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Unknown	2011	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Unknown	2011	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Regular payment
Unknown	2011	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Single payment
Unknown	2011	Income drawdown	Direct Sales	Advised Sale	Single payment
Unknown	2011	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Unknown	2011	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Unknown	2011	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2011	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Unknown	2011	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Unknown	2011	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2011	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2011	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Unknown	2011	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2011	ISA	Intermediary Sales	Advised Sale	Single payment
Unknown	2011	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment

Unknown	2011	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2011	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Unknown	2011	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2011	Pension annuity	Direct Sales	Advised Sale	Single payment
Unknown	2011	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2011	Personal pension	Direct Sales	Advised Sale	Single payment
Unknown	2011	Personal pension	Intermediary Sales	Advised Sale	Single payment
Unknown	2011	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2011	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Unknown	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Unknown	2011	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2011	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Unknown	2011	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Unknown	2011	Stakeholder pension	Direct Sales	Advised Sale	Single payment
Unknown	2011	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Unknown	2011	Trustee investment bond	Intermediary Sales	Advised Sale	Single payment
Unknown	2011	Unit linked bond	Intermediary Sales	Advised Sale	Single payment
Unknown	2011	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Unknown	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Unknown	2011	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Unknown	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Unknown	2011	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2011	With profit endowment	Direct Sales	Advised Sale Unspecified	Regular payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	Income drawdown	Direct Sales	Advised Sale	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Regular payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	ISA	Direct Sales	Advised Sale	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2012	ISA	Direct Sales	Advised Sale Unspecified	Single payment

Arranging only Intermediary (exc. Stockbroker)	2012	ISA	Intermediary Sales	Advised Sale	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2012	ISA	Intermediary Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2012	Pension opt out	Intermediary Sales	Advised Sale	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2012	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Arranging only Intermediary (exc. Stockbroker)	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2012	Structured capital at risk product	Intermediary Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	Income drawdown	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2012	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2012	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2012	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	ISA	Direct Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2012	ISA	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Bank (other than Wholesale only)	2012	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2012	ISA	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2012	Personal pension	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Bank (other than Wholesale only)	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	SSAS	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	SSAS	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2012	Structured capital at risk product	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	Structured capital at risk product	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2012	Structured capital at risk product	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	Structured capital at risk product	Intermediary Sales	Advised Sale Unspecified	Single payment

Bank (other than Wholesale only)	2012	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2012	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Bank (other than Wholesale only)	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2012	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2012	Income drawdown	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2012	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2012	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2012	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2012	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2012	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2012	ISA	Direct Sales	Advised Sale	Regular payment
CIS Administrator	2012	ISA	Direct Sales	Advised Sale	Single payment
CIS Administrator	2012	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2012	ISA	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2012	ISA	Intermediary Sales	Advised Sale	Regular payment
CIS Administrator	2012	ISA	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2012	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2012	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2012	Pension opt out	Intermediary Sales	Advised Sale	Regular payment
CIS Administrator	2012	Pension opt out	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
CIS Administrator	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2012	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
CIS Administrator	2012	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
CIS Administrator	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
CIS Administrator	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Clearer/Settlement Agent	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Clearer/Settlement Agent	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	AVC group money purchase	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2012	AVC group money purchase	Direct Sales	Advised Sale	Single payment
Composite Insurer	2012	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment

Composite Insurer	2012	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Executive pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	Group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	Group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Group personal pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2012	Group personal pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2012	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	Group personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Group personal pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2012	Group personal pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Individual pension transfer	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2012	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Composite Insurer	2012	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	ISA	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2012	ISA	Direct Sales	Advised Sale	Single payment
Composite Insurer	2012	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Life annuity	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	Life annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2012	Pension annuity	Direct Sales	Advised Sale	Single payment
Composite Insurer	2012	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Pension annuity	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	Pension annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Personal pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2012	Personal pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2012	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2012	Personal pension	Intermediary Sales	Advised Sale	Single payment

Composite Insurer	2012	Personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2012	Stakeholder pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2012	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Stakeholder pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2012	Stakeholder pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Trustee investment bond	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	Unit linked bond	Direct Sales	Advised Sale	Single payment
Composite Insurer	2012	Unit linked bond	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Unit linked bond	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	Unit linked bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	With profit bond	Direct Sales	Advised Sale	Single payment
Composite Insurer	2012	With profit bond	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	With profit bond	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2012	With profit bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2012	With profit endowment	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2012	With profit endowment	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2012	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2012	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2012	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2012	ISA	Intermediary Sales	Advised Sale	Single payment
Custodial Service Provider	2012	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2012	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment

Custodial Service Provider	2012	Pension opt out	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2012	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2012	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2012	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Custodial Service Provider	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Group money purchase	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	Group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Group personal pension	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	Group section 32 buy out	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Income drawdown	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Income drawdown	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Income drawdown	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Investment Trust	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Investment Trust	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Investment Trust	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Investment Trust	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	ISA	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	ISA	Direct Sales	Advised Sale	Single payment

Discretionary Investment Manager	2012	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	ISA	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	ISA	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Mortgage endowment	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Other. Use this when product is not one of the above	Intermediary Sales	NA	Single payment
Discretionary Investment Manager	2012	Pension annuity	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Pension annuity	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Personal pension	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	Section 32 buy out	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	SSAS	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	Structured capital at risk product	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Structured capital at risk product	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Structured capital at risk product	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment

Discretionary Investment Manager	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2012	Group personal pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2012	Group personal pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2012	Income drawdown	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2012	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2012	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	ISA	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2012	ISA	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Life annuity	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Mortgage endowment	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Financial Adviser (FA)	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2012	Pension annuity	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Personal pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2012	Personal pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Personal pension	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Financial Adviser (FA)	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2012	SSAS	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	SSAS	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2012	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2012	Stakeholder pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Financial Adviser (FA)	2012	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Single payment

Financial Adviser (FA)	2012	Structured capital at risk product	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Unit linked bond	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2012	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	AVC group money purchase	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	AVC group money purchase	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	AVC group money purchase	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	AVC group money purchase	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Distribution bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Distribution bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Distribution bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Distribution bond	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Distribution bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Endowment savings plan	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	Endowment savings plan	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Endowment savings plan	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Endowment savings plan	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Endowment savings plan	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Endowment savings plan	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Executive pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	Executive pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Executive pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Executive pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Executive pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Executive pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Executive pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Executive pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	FSAVC	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	FSAVC	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	FSAVC	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	FSAVC	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	FSAVC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	FSAVC	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Group money purchase	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	Group money purchase	Direct Sales	Advised Sale	Single payment

Life Insurer	2012	Group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Group money purchase	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Group money purchase	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Group personal pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	Group personal pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Group personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Group personal pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Group personal pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Group section 32 buy out	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Group section 32 buy out	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Group section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Group section 32 buy out	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Guaranteed income / growth / investment bond	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	Guaranteed income / growth / investment bond	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Guaranteed income / growth / investment bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Income drawdown	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	Income drawdown	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Income drawdown	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Individual pension transfer	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	ISA	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	ISA	Direct Sales	Advised Sale	Single payment

Life Insurer	2012	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	ISA	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	ISA	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Life annuity	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Life annuity	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Life annuity	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Life annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Long term care insurance	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Long term care insurance	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Mortgage endowment	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Mortgage endowment	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Pension annuity	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	Pension annuity	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Pension annuity	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Pension annuity	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Pension annuity	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Pension annuity	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Pension annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Pension opt out	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	Pension opt out	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Pension opt out	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Pension opt out	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Pension opt out	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Personal pension	Direct Sales	Advised Sale	Regular payment

Life Insurer	2012	Personal pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Personal pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Section 32 buy out	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Section 32 buy out	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Section 32 buy out	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	SSAS	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	SSAS	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	Stakeholder pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Stakeholder pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Stakeholder pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Trustee investment bond	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	Trustee investment bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Trustee investment bond	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Trustee investment bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Trustee investment bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Trustee investment bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Trustee investment bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Unit linked bond	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	Unit linked bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	Unit linked bond	Direct Sales	Advised Sale Unspecified	Regular payment

Life Insurer	2012	Unit linked bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Unit linked bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Unit linked bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Unit linked bond	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Unit linked bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	With profit bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	With profit bond	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	With profit bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	With profit bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	With profit bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	With profit bond	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	With profit bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	With profit endowment	Direct Sales	Advised Sale	Regular payment
Life Insurer	2012	With profit endowment	Direct Sales	Advised Sale	Single payment
Life Insurer	2012	With profit endowment	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2012	With profit endowment	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2012	With profit endowment	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2012	With profit endowment	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2012	With profit endowment	Intermediary Sales	Advised Sale Unspecified	Regular payment
Market Maker	2012	ISA	Direct Sales	Advised Sale	Single payment
Market Maker	2012	ISA	Intermediary Sales	Advised Sale	Single payment
Market Maker	2012	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Market Maker	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Market Maker	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Market Maker	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2012	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2012	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2012	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2012	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2012	ISA	Direct Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2012	ISA	Direct Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2012	ISA	Direct Sales	Advised Sale Unspecified	Regular payment

Non-discretionary Investment Manager	2012	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2012	ISA	Intermediary Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2012	ISA	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2012	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2012	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2012	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2012	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2012	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	AVC group money purchase	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Group personal pension	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2012	Group personal pension	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Income drawdown	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Income drawdown	Direct Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2012	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2012	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	Individual pension transfer	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2012	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	ISA	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2012	ISA	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2012	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment

Personal Pension Operator	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2012	Personal pension	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2012	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Personal Pension Operator	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	SSAS	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	SSAS	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Trustee investment bond	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2012	Income drawdown	Direct Sales	Advised Sale	Single payment
Stockbroker	2012	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2012	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2012	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2012	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2012	Investment Trust	Intermediary Sales	Advised Sale	Regular payment
Stockbroker	2012	Investment Trust	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2012	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2012	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Single payment
Stockbroker	2012	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2012	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2012	ISA	Intermediary Sales	Advised Sale	Regular payment
Stockbroker	2012	ISA	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment

Stockbroker	2012	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Stockbroker	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Stockbroker	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Stockbroker	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Unknown	2012	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Regular payment
Unknown	2012	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Single payment
Unknown	2012	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Unknown	2012	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Unknown	2012	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Unknown	2012	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2012	ISA	Intermediary Sales	Advised Sale	Regular payment
Unknown	2012	ISA	Intermediary Sales	Advised Sale	Single payment
Unknown	2012	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2012	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2012	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Unknown	2012	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2012	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2012	Personal pension	Intermediary Sales	Advised Sale	Single payment
Unknown	2012	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Unknown	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Unknown	2012	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2012	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Unknown	2012	Trustee investment bond	Intermediary Sales	Advised Sale	Single payment
Unknown	2012	Unit linked bond	Intermediary Sales	Advised Sale	Single payment
Unknown	2012	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Unknown	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Unknown	2012	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Unknown	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Unknown	2012	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2013	Income drawdown	Direct Sales	Advised Sale	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2013	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2013	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2013	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Regular payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2013	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment

Arranging only Intermediary (exc. Stockbroker)	2013	ISA	Direct Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2013	ISA	Intermediary Sales	Advised Sale	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2013	ISA	Intermediary Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2013	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Arranging only Intermediary (exc. Stockbroker)	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Arranging only Intermediary (exc. Stockbroker)	2013	Structured capital at risk product	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2013	Income drawdown	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2013	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2013	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2013	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2013	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2013	ISA	Direct Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2013	ISA	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2013	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Bank (other than Wholesale only)	2013	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2013	ISA	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Bank (other than Wholesale only)	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2013	SSAS	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2013	SSAS	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2013	Structured capital at risk product	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2013	Structured capital at risk product	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2013	Structured capital at risk product	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2013	Structured capital at risk product	Intermediary Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2013	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2013	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment

Bank (other than Wholesale only)	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2013	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2013	Income drawdown	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2013	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2013	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2013	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2013	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2013	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2013	ISA	Direct Sales	Advised Sale	Regular payment
CIS Administrator	2013	ISA	Direct Sales	Advised Sale	Single payment
CIS Administrator	2013	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2013	ISA	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2013	ISA	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2013	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2013	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2013	Pension opt out	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
CIS Administrator	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2013	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
CIS Administrator	2013	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
CIS Administrator	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	AVC group money purchase	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2013	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2013	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Executive pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2013	Executive pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2013	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2013	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Group personal pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2013	Group personal pension	Direct Sales	Advised Sale	Single payment

Composite Insurer	2013	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2013	Group personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Group personal pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2013	Group personal pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2013	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2013	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2013	Individual pension transfer	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2013	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Composite Insurer	2013	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2013	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	ISA	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2013	ISA	Direct Sales	Advised Sale	Single payment
Composite Insurer	2013	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2013	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Life annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2013	Pension annuity	Direct Sales	Advised Sale	Single payment
Composite Insurer	2013	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Pension annuity	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2013	Pension annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Personal pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2013	Personal pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2013	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2013	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2013	Personal pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2013	Personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2013	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2013	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2013	Stakeholder pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2013	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2013	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Stakeholder pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2013	Stakeholder pension	Intermediary Sales	Advised Sale	Single payment

Composite Insurer	2013	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2013	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Trustee investment bond	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2013	Unit linked bond	Direct Sales	Advised Sale	Single payment
Composite Insurer	2013	Unit linked bond	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Unit linked bond	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2013	Unit linked bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2013	With profit bond	Direct Sales	Advised Sale	Single payment
Composite Insurer	2013	With profit bond	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	With profit bond	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2013	With profit bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2013	With profit endowment	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2013	With profit endowment	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2013	With profit endowment	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2013	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2013	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2013	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2013	ISA	Direct Sales	NA	Regular payment
Custodial Service Provider	2013	ISA	Direct Sales	NA	Single payment
Custodial Service Provider	2013	ISA	Intermediary Sales	Advised Sale	Regular payment
Custodial Service Provider	2013	ISA	Intermediary Sales	Advised Sale	Single payment
Custodial Service Provider	2013	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2013	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2013	Pension opt out	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2013	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2013	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2013	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2013	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Custodial Service Provider	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2013	Unit Trust / OEIC	Direct Sales	NA	Regular payment
Custodial Service Provider	2013	Unit Trust / OEIC	Direct Sales	NA	Single payment
Custodial Service Provider	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Custodial Service Provider	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Custodial Service Provider	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	AVC final salary	Intermediary Sales	Advised Sale	Single payment

Discretionary Investment Manager	2013	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	FSAVC	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Group money purchase	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Group personal pension	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Income drawdown	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Income drawdown	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Investment Trust	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Investment Trust	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Investment Trust	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Investment Trust	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	ISA	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	ISA	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	ISA	Direct Sales	NA	Single payment
Discretionary Investment Manager	2013	ISA	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	ISA	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment

Discretionary Investment Manager	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Pension annuity	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Pension opt out	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Pension opt out	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Pension opt out	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Personal pension	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Personal pension	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	SSAS	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Structured capital at risk product	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Structured capital at risk product	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Unit linked bond	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2013	Unit Trust / OEIC	Direct Sales	NA	Single payment

Discretionary Investment Manager	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2013	Group personal pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2013	Group personal pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Income drawdown	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2013	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2013	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	ISA	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2013	Life annuity	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2013	Life annuity	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2013	Pension annuity	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Personal pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2013	Personal pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2013	Personal pension	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Section 32 buy out	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Financial Adviser (FA)	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2013	SSAS	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2013	Stakeholder pension	Intermediary Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2013	Stakeholder pension	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Financial Adviser (FA)	2013	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Single payment

Financial Adviser (FA)	2013	Structured capital at risk product	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Structured capital at risk product	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2013	Structured capital at risk product	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Unit linked bond	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2013	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	AVC group money purchase	Direct Sales	Advised Sale	Regular payment
Life Insurer	2013	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	AVC group money purchase	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	AVC group money purchase	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Distribution bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Distribution bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Distribution bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Distribution bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Distribution bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Endowment savings plan	Direct Sales	Advised Sale	Regular payment
Life Insurer	2013	Endowment savings plan	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Endowment savings plan	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Endowment savings plan	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Executive pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Executive pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Executive pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Executive pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Executive pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Executive pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Executive pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	FSAVC	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	FSAVC	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	FSAVC	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	FSAVC	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	FSAVC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	FSAVC	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Group money purchase	Direct Sales	Advised Sale	Regular payment
Life Insurer	2013	Group money purchase	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Group money purchase	Direct Sales	Advised Sale Unspecified	Single payment

Life Insurer	2013	Group money purchase	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Group money purchase	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Group personal pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2013	Group personal pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Group personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Group personal pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Group personal pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Group section 32 buy out	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Group section 32 buy out	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Group section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Group section 32 buy out	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Guaranteed income / growth / investment bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Income drawdown	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Individual pension transfer	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	ISA	Direct Sales	Advised Sale	Regular payment
Life Insurer	2013	ISA	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	ISA	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	ISA	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment

Life Insurer	2013	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Life annuity	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Life annuity	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Life annuity	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Life annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Long term care insurance	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Long term care insurance	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Long term care insurance	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Regular payment
Life Insurer	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Pension annuity	Direct Sales	Advised Sale	Regular payment
Life Insurer	2013	Pension annuity	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Pension annuity	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Pension annuity	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Pension annuity	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Pension annuity	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Pension annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Pension opt out	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Pension opt out	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Pension opt out	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Pension opt out	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Personal pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2013	Personal pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Personal pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment

Life Insurer	2013	Section 32 buy out	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Section 32 buy out	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	SSAS	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	SSAS	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	SSAS	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	SSAS	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2013	Stakeholder pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Stakeholder pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Stakeholder pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Trustee investment bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Trustee investment bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Trustee investment bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Trustee investment bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Trustee investment bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Unit linked bond	Direct Sales	Advised Sale	Regular payment
Life Insurer	2013	Unit linked bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Unit linked bond	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Unit linked bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Unit linked bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Unit linked bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Unit linked bond	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Unit linked bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment

Life Insurer	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	With profit bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2013	With profit bond	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	With profit bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	With profit bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	With profit bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2013	With profit bond	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	With profit bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	With profit endowment	Direct Sales	Advised Sale	Regular payment
Life Insurer	2013	With profit endowment	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	With profit endowment	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2013	With profit endowment	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2013	With profit endowment	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2013	With profit endowment	Intermediary Sales	Advised Sale Unspecified	Single payment
Market Maker	2013	ISA	Direct Sales	Advised Sale	Single payment
Market Maker	2013	ISA	Intermediary Sales	Advised Sale	Single payment
Market Maker	2013	Structured capital at risk product	Direct Sales	Advised Sale	Single payment
Market Maker	2013	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Market Maker	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Market Maker	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2013	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2013	Income drawdown	Direct Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2013	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2013	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2013	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2013	ISA	Direct Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2013	ISA	Direct Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2013	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2013	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2013	ISA	Intermediary Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2013	ISA	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2013	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2013	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2013	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment

Non-discretionary Investment Manager	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2013	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	AVC final salary	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	AVC group money purchase	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Group section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Income drawdown	Direct Sales	Advised Sale	Regular payment
Personal Pension Operator	2013	Income drawdown	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Income drawdown	Direct Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2013	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2013	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	Individual pension transfer	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2013	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	ISA	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2013	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2013	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	ISA	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2013	ISA	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2013	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2013	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment

Personal Pension Operator	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	Pension opt out	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Pension opt out	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2013	Personal pension	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2013	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	Section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Personal Pension Operator	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	SSAS	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	SSAS	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Structured capital at risk product	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2013	Structured capital at risk product	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2013	Income drawdown	Direct Sales	Advised Sale	Single payment
Stockbroker	2013	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2013	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2013	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2013	Investment Trust	Intermediary Sales	Advised Sale	Regular payment
Stockbroker	2013	Investment Trust	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2013	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2013	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Single payment
Stockbroker	2013	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2013	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2013	ISA	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2013	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2013	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment

Stockbroker	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Stockbroker	2013	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Stockbroker	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Stockbroker	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Unknown	2013	Executive pension	Intermediary Sales	Advised Sale	Single payment
Unknown	2013	Group money purchase	Intermediary Sales	Advised Sale	Single payment
Unknown	2013	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2013	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Unknown	2013	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Unknown	2013	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Regular payment
Unknown	2013	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Unknown	2013	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2013	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Unknown	2013	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2013	ISA	Intermediary Sales	Advised Sale	Single payment
Unknown	2013	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2013	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2013	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Unknown	2013	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2013	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Unknown	2013	Personal pension	Intermediary Sales	Advised Sale	Single payment
Unknown	2013	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2013	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2013	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Unknown	2013	Trustee investment bond	Intermediary Sales	Advised Sale	Single payment
Unknown	2013	Unit linked bond	Intermediary Sales	Advised Sale	Single payment
Unknown	2013	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Unknown	2013	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2014	Income drawdown	Direct Sales	Advised Sale	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2014	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2014	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2014	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Regular payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2014	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Advising and Arranging Intermediary (exc. FA & Stockbroker)	2014	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment

Arranging only Intermediary (exc. Stockbroker)	2014	ISA	Direct Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2014	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2014	ISA	Intermediary Sales	Advised Sale	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2014	ISA	Intermediary Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2014	Pension opt out	Intermediary Sales	Advised Sale	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2014	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2014	Personal pension	Intermediary Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Arranging only Intermediary (exc. Stockbroker)	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Arranging only Intermediary (exc. Stockbroker)	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Arranging only Intermediary (exc. Stockbroker)	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2014	Income drawdown	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2014	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2014	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2014	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2014	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2014	ISA	Direct Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2014	ISA	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2014	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Bank (other than Wholesale only)	2014	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Bank (other than Wholesale only)	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2014	SSAS	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2014	SSAS	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2014	Structured capital at risk product	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2014	Structured capital at risk product	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2014	Structured capital at risk product	Intermediary Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2014	Structured capital at risk product	Intermediary Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Bank (other than Wholesale only)	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Bank (other than Wholesale only)	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment

Bank (other than Wholesale only)	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Bank (other than Wholesale only)	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2014	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2014	Income drawdown	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2014	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2014	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2014	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2014	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2014	ISA	Direct Sales	Advised Sale	Single payment
CIS Administrator	2014	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2014	ISA	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2014	ISA	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2014	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2014	Pension opt out	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
CIS Administrator	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
CIS Administrator	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
CIS Administrator	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
CIS Administrator	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
CIS Administrator	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
CIS Administrator	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Clearer/Settlement Agent	2014	Executive pension	Intermediary Sales	Advised Sale	Single payment
Clearer/Settlement Agent	2014	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Clearer/Settlement Agent	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2014	AVC group money purchase	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2014	AVC group money purchase	Direct Sales	Advised Sale	Single payment
Composite Insurer	2014	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2014	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2014	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Executive pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2014	Executive pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment

Composite Insurer	2014	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Group personal pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2014	Group personal pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2014	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2014	Group personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Group personal pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2014	Group personal pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2014	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2014	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2014	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2014	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	ISA	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2014	ISA	Direct Sales	Advised Sale	Single payment
Composite Insurer	2014	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2014	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Life annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Pension annuity	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2014	Pension annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Personal pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2014	Personal pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2014	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2014	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2014	Personal pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2014	Personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2014	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2014	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Composite Insurer	2014	Stakeholder pension	Direct Sales	Advised Sale	Single payment
Composite Insurer	2014	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2014	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Stakeholder pension	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2014	Stakeholder pension	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2014	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Composite Insurer	2014	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Single payment

Composite Insurer	2014	Trustee investment bond	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2014	Unit linked bond	Direct Sales	Advised Sale	Single payment
Composite Insurer	2014	Unit linked bond	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Unit linked bond	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2014	Unit linked bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Composite Insurer	2014	With profit bond	Direct Sales	Advised Sale	Single payment
Composite Insurer	2014	With profit bond	Direct Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	With profit bond	Intermediary Sales	Advised Sale	Single payment
Composite Insurer	2014	With profit bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Composite Insurer	2014	With profit endowment	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2014	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2014	ISA	Direct Sales	Advised Sale	Regular payment
Custodial Service Provider	2014	ISA	Direct Sales	Advised Sale	Single payment
Custodial Service Provider	2014	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2014	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2014	ISA	Intermediary Sales	Advised Sale	Regular payment
Custodial Service Provider	2014	ISA	Intermediary Sales	Advised Sale	Single payment
Custodial Service Provider	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2014	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2014	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2014	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Custodial Service Provider	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Custodial Service Provider	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Custodial Service Provider	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Custodial Service Provider	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Custodial Service Provider	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Custodial Service Provider	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Group money purchase	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	Group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Group personal pension	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Group personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Regular payment

Discretionary Investment Manager	2014	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Guaranteed income / growth / investment bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Income drawdown	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Income drawdown	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Investment Trust	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	Investment Trust	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Investment Trust	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	Investment Trust	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	ISA	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	ISA	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	ISA	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	ISA	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Pension annuity	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Pension opt out	Direct Sales	Advised Sale	Regular payment

Discretionary Investment Manager	2014	Pension opt out	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Pension opt out	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Pension opt out	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Pension opt out	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Personal pension	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	SSAS	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	SSAS	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	SSAS	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	SSAS	Intermediary Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Stakeholder pension	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Unit linked bond	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Discretionary Investment Manager	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Discretionary Investment Manager	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Discretionary Investment Manager	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Discretionary Investment Manager	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2014	Group personal pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2014	Group personal pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	Income drawdown	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2014	Income drawdown	Intermediary Sales	Advised Sale	Single payment

Financial Adviser (FA)	2014	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2014	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	ISA	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	Life annuity	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2014	Pension annuity	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	Personal pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2014	Personal pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Financial Adviser (FA)	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Financial Adviser (FA)	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	SSAS	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2014	SSAS	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	Unit linked bond	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Financial Adviser (FA)	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Financial Adviser (FA)	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	AVC group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	AVC group money purchase	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	AVC group money purchase	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	AVC group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Distribution bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Distribution bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Endowment savings plan	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Endowment savings plan	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	Executive pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	Executive pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Executive pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Executive pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	Executive pension	Intermediary Sales	Advised Sale	Single payment

Life Insurer	2014	Executive pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Executive pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	FSAVC	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	FSAVC	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	FSAVC	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	FSAVC	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	FSAVC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	FSAVC	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Group money purchase	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	Group money purchase	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Group money purchase	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Group money purchase	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Group money purchase	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	Group money purchase	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Group money purchase	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Group personal pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	Group personal pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Group personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Group personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Group personal pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	Group personal pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Group personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Group section 32 buy out	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Group section 32 buy out	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Group section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Group section 32 buy out	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Guaranteed income / growth / investment bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Income drawdown	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	Income drawdown	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Individual pension transfer	Intermediary Sales	Advised Sale	Regular payment

Life Insurer	2014	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	ISA	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	ISA	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	ISA	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	ISA	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Life annuity	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Life annuity	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Life annuity	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Life annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Long term care insurance	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Long term care insurance	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Pension annuity	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	Pension annuity	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Pension annuity	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Pension annuity	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Pension annuity	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	Pension annuity	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Pension annuity	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Pension annuity	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Pension opt out	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Pension opt out	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	Pension opt out	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Pension opt out	Intermediary Sales	Advised Sale Unspecified	Regular payment

Life Insurer	2014	Pension opt out	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Personal pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	Personal pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	Personal pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Section 32 buy out	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Section 32 buy out	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	SSAS	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	SSAS	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	SSAS	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Stakeholder pension	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	Stakeholder pension	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Stakeholder pension	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Stakeholder pension	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	Stakeholder pension	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Stakeholder pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Structured capital at risk product	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Trustee investment bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Trustee investment bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Unit linked bond	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	Unit linked bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Unit linked bond	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Unit linked bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Unit linked bond	Intermediary Sales	Advised Sale	Regular payment

Life Insurer	2014	Unit linked bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Unit linked bond	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Unit linked bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	With profit bond	Direct Sales	Advised Sale	Single payment
Life Insurer	2014	With profit bond	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	With profit bond	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	With profit bond	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	With profit bond	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	With profit bond	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	With profit bond	Intermediary Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	With profit endowment	Direct Sales	Advised Sale	Regular payment
Life Insurer	2014	With profit endowment	Direct Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	With profit endowment	Direct Sales	Advised Sale Unspecified	Single payment
Life Insurer	2014	With profit endowment	Intermediary Sales	Advised Sale	Regular payment
Life Insurer	2014	With profit endowment	Intermediary Sales	Advised Sale	Single payment
Life Insurer	2014	With profit endowment	Intermediary Sales	Advised Sale Unspecified	Regular payment
Life Insurer	2014	With profit endowment	Intermediary Sales	Advised Sale Unspecified	Single payment
Market Maker	2014	ISA	Direct Sales	Advised Sale	Single payment
Market Maker	2014	ISA	Intermediary Sales	Advised Sale	Single payment
Market Maker	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Market Maker	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Market Maker	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Market Maker	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2014	Group personal pension	Direct Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2014	Income drawdown	Direct Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2014	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2014	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2014	ISA	Direct Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2014	ISA	Direct Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2014	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2014	ISA	Direct Sales	Advised Sale Unspecified	Single payment

Non-discretionary Investment Manager	2014	ISA	Intermediary Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2014	ISA	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2014	Personal pension	Direct Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2014	Personal pension	Direct Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2014	Personal pension	Direct Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2014	Personal pension	Direct Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2014	Unit Trust / OEIC	Direct Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Non-discretionary Investment Manager	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Regular payment
Non-discretionary Investment Manager	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Non-discretionary Investment Manager	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Regular payment
Non-discretionary Investment Manager	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	Income drawdown	Direct Sales	Advised Sale	Regular payment
Personal Pension Operator	2014	Income drawdown	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2014	Income drawdown	Direct Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2014	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	Income drawdown	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2014	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2014	Income drawdown	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2014	Individual pension transfer	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2014	Individual pension transfer	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	ISA	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2014	ISA	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2014	Pension opt out	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2014	Pension opt out	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	Pension opt out	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2014	Pension opt out	Intermediary Sales	Advised Sale	Single payment

Personal Pension Operator	2014	Pension opt out	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	Personal pension	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2014	Personal pension	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2014	Personal pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2014	Personal pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Personal Pension Operator	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Personal Pension Operator	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Personal Pension Operator	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Personal Pension Operator	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Regular payment
Personal Pension Operator	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	SSAS	Direct Sales	Advised Sale Unspecified	Single payment
Personal Pension Operator	2014	SSAS	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2014	Income drawdown	Direct Sales	Advised Sale	Single payment
Stockbroker	2014	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2014	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2014	Individual pension transfer	Direct Sales	Advised Sale	Single payment
Stockbroker	2014	Investment Trust	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2014	Investment Trust	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2014	Investment Trust	Intermediary Sales	Advised Sale	Regular payment
Stockbroker	2014	Investment Trust	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2014	Investment Trust	Intermediary Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2014	ISA	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2014	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2014	ISA	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2014	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Stockbroker	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Regular payment
Stockbroker	2014	Self Invested Personal Pension	Direct Sales	Advised Sale	Single payment
Stockbroker	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Regular payment
Stockbroker	2014	Self Invested Personal Pension	Direct Sales	Advised Sale Unspecified	Single payment
Stockbroker	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Regular payment
Stockbroker	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Unknown	2014	Income drawdown	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2014	Income drawdown	Intermediary Sales	Advised Sale	Regular payment

Unknown	2014	Income drawdown	Intermediary Sales	Advised Sale	Single payment
Unknown	2014	Individual pension transfer	Intermediary Sales	Advised Sale	Single payment
Unknown	2014	ISA	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2014	ISA	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2014	Other. Use this when product is not one of the above	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2014	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale	Single payment
Unknown	2014	Other. Use this when product is not one of the above	Intermediary Sales	Advised Sale Unspecified	Single payment
Unknown	2014	Personal pension	Intermediary Sales	Advised Sale	Single payment
Unknown	2014	Self Invested Personal Pension	Intermediary Sales	Advised Sale	Single payment
Unknown	2014	Trustee investment bond	Intermediary Sales	Advised Sale	Single payment
Unknown	2014	Unit linked bond	Intermediary Sales	Advised Sale	Single payment
Unknown	2014	Unit Trust / OEIC	Direct Sales	Advised Sale Unspecified	Single payment
Unknown	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale	Single payment
Unknown	2014	Unit Trust / OEIC	Intermediary Sales	Advised Sale Unspecified	Single payment

Overall - Total

Report ran on: 27 Feb 2015 14:01:42

1 of 1

Business Owner: DEP

Last Modified: 27 Feb 2015 14:01:17 Report Version: 1.0

Report Author: NAME

Number of Sales
50
37
60
5
4
6
27
5
69
205
3
450
95
1,239
25
496
7
89
70
28
108
29
45
3
1
1
26
208
28
293
9
84
3
9
40
259
5

1
2
23
219
25
15
93
653
1
70
30
186
1
41
4
100
7,001
46
75
11
477
174
3,043
2
399
365
90
4
3
1
8
1
3,151
20,965
1,044
13,456
33
424

228
1,148
2
190
1
6
8,083
74
11,587
1,543
1,401
14,371
292
1,039
2
1,357
22
466
32
27
3
2
1
20,410
11,007
144
436
8,057
13,255
11
206
4
1
553
36
196
5,584
1,173

4,274
29
656
3,350
6,501
13
736
53
153
23
1
5,716
191
5
2
14
375
9
4,847
984
51
5
2,119
54
1,645
232
8,689
506
174
2
1,705
2,491
3
36
156
13
7
2

5
1
47
12
22,698
21,711
57,012
407
123
7
13
1,846
2,908
1
10
73
3
107
7,170
621
778
3,079
12,306
550
1,172
899
14,520
1,362
541
395
17,897
102
830
880
38
9,982
49
155

24
11
2,099
16
9,883
47
29
4
481
1,760
2,693
270
14
233
441
38
3,078
483
126
793
351
23
540
85
29
2,857
3
1
92
5,509
62,924
1
45
29
1
518
358
1

3
28
11
6,234
1
101
128
1,665
6,048
34
535
33
51
1,155
9,432
8,020
9,405
29,244
122,211
2,866
17,139
1
31
15,904
333
4,637
91
18
1
2
17
70
1
14
195
6,955
2
1

2
24
4
4,641
37
176
6,521
2,770
60,396
5,217
69,621
423
26,003
1
24
1
242
131
79
66
12,397
3,209
218
1
1
477
2,437
87
135
2
2
706
4,564
1,212
4
1
90
1

1
1
23
13
87
2
36
1
18
25
5
18
28
1,236
3,143
20,613
21
1,093
2
9
6
1
1
2
77
20
2,364
73
1
35
4
135
1
109
4
1,217
3,683
313

275
409
381
67
10
8,084
19
2,617
20,977
3
1,004
19
12
15
21
5
309
279
100
50
2
1
14
22
12
10
13
4
26,004
17,428
24,275
13,198
42,761
16,576
4,861
860
30,303
1,108

183,089
27,979
105,451
12,707
463
14,597
5,166
2,702
1
2
2
26
16
62
68
28
30,630
720
9
433
2,123
1,391
24,240
83
2,616
2,795
1,314
454
1,209
1,807
4,383
71
306
4
55
1,248
954
29

15
1,214
1
21
4
1,634
45
1,230
23
69,158
6,156
816
52
906
14,145
440
34,861
10,043
105,284
519
52,247
201
83
64
181
18
10
36
4,089
138
63
45,367
97,860
2,032
2,726
1
548
7,420

2
2
3
19,298
26,017
40,713
561
30
12
1
2,478
573
40,666
2,085
26,052
8,990
27,599
1,797
9
3
3
57
430
6
1,106
558
4,267
134
53
18,842
51,609
2
613
2
6
52
32
43

312
5
23
1,641
6,532
3,329
6
9,435
92
245
15
37,827
4
2,182
4
585
2
799
14
1,298
2
2
3,568
6,024
139,952
3,983
16,056
5,474
1
68
25,806
1,117
11,057
1
9
28
1
112

79
607
649
3,995
175
529
3,034
13,816
2,931
2
1
5
1
2
153
1,479
2
2
343
24
1
59
1,219
6
40
17
2,949
261
5,013
2,511
16,112
257
1,261
9
12
1
1
2

1
68
11
1
145
516
12
58
1
7
34
204
4
65
22
112
8
8
5
18
7
1
9
2,126
12
655
13
802
2,419
8
1
9,711
1
12
3
47
21
5

27
40
17
42
354
2
2,054
8
2
11
29
6,504
4
7
3,247
510
7,030
1
12
252
21
375
84
112
51
34
246
58
12
10
2
78
7
64
149
545
263
1,424

6
210
3
47
1
67
51
99
13
20
1
34
143
9
88
4
47
1
76
18
134
195
1
163
103
384
15
65
3
1,671
3
37
23
2,643
1
3
1
22

302
6,137
2
6
9
34
4
513
107
8,407
1
1
546
402
156
1
18
1
1
1,355
8,001
369
15,999
451
108
12
43
428
125
865
2
469
17
6
7,562
136
9,993
1,659

512
5,609
51
1,605
818
1
1,306
14
435
14
20
1
3,192
3,638
1,346
709
1,033
8,367
132
5
40
425
16
269
6,249
186
1,355
19
789
186
3,671
3
440
5
12
2
1
6,209

207
10
394
1
4,960
348
19
3
2,337
7
1,270
168
7,079
120
1,388
3
1
2
3,226
4
171
469
35
45
1
2
6
10
34
21,394
27,106
61,048
87
37
7
5
2,190
3,858

3
10
3
88
11,335
202
398
3,204
10,682
187
969
1,223
46,582
11,590
391
438
10,599
108
718
250
13
7,792
19
104
16
11
510
12
7,954
41
111
2
243
2,211
2,767
200
198
114

6
9
3,037
1,182
174
565
212
44
128
55
391
6
1,167
4
40
59
43
5,675
41,876
2
38
61
12
313
528
8
20
6,281
57
94
1,548
3,582
13
72
24
46
535
2,471

15,366
8,293
20,288
78,903
3,202
14,372
1
46
10,861
827
4,425
1,198
1
62
3
1
1
4
1
36
283
6
60
30
4,368
2
3
6
7
37
3,755
13
46
1,129
1,564
45,261
3,923
44,141

306
19,333
570
363
1
428
2,948
266
329
4,234
753
3
40
1
1
32
4
1
93
23
3
17
87
52
1
23
948
6,135
23,520
21
1,150
1
6
1
7
1
19
18

1
5
51
18
6
712
385
156
79
155
6,844
14
10
5,445
2
26
1,580
4
16,525
3
511
15
1
6
4
4
203
224
17
44
3
3
14
32
4
4
49
10

43,291
11,362
6,236
1,376
39,462
20,759
2,630
242
65,586
3,084
205,365
29,974
116,325
12,446
451
9,755
6,464
1,809
4
7
7
14
4
94
1
85
17
29,872
1
848
25
1,444
110
19,279
56
2,960
2,789
1,103

561
868
2,582
6,220
211
750
50
1,399
880
61
1,317
12
20
1
2,799
49
2,028
12
51,480
5,014
23,757
6,983
809
13,624
471
39,137
12,612
112,280
582
65,404
1
215
81
70
162
27
21
34

1,655
183
49
37,339
74,765
1,910
2,730
3
37
4,983
9
1
954
7
16,547
24,148
36,349
630
20
6
2,120
819
39,430
2,191
25,332
7,196
25,653
1,157
4
1
1
3
49
267
1,085
608
2,319
3,048

18
9,887
31,784
50
1,151
60
33
36
302
7
4
938
3,769
4,625
15
7,153
9
89
119
6
33,540
14
1,648
8
735
5
987
31
2
1,538
2
4
1
79
2,155
61
2,190
33

72
5,642
77,103
2,293
12,734
4
4
1
10
1,972
3,772
32,974
78
2
84
5
31
5,931
327
1,959
3
320
120
149
78
536
718
4,184
198
315
2,292
2
12,651
3,332
1
257
1,456
6

485
1,291
1
4
1
310
1,769
6
39
6
2,848
138
4,116
2,473
19,840
260
2,486
10
11
1
1
1
1
1
63
1
15
63
317
7
28
1
3
56
265
2
17
2
25

1
29
102
7
55
10
21
23
752
1,015
38
14,609
21
1
27
7
15
19
98
92
8,562
1
3
13
98
500
5,039
1
3
202
33
690
138
44
79
89
2
1

65
9
90
225
1
1,086
254
1,814
1
12
69
110
64
145
5
19
46
36
206
6
2
20
1
26
5
25
3
22
61
1
68
19
88
5,017
42
17
3,375
2

1
589
6,861
16
18
31
2
410
1,798
11,124
2
1
220
337
65
10
6
101
4,372
316
18,208
377
1,534
63
457
127
781
1
121
5
2
6,241
54
21,127
4,664
142
4,016
24

227
645
3
2,103
13
615
33
39
1
3
36
1,399
945
129
27
1
265
2
20
362
6,481
2
67
50
791
387
8
3,090
5
6,584
614
5
1
252
4,234
15
33
2

3,029
8
832
116
9,470
64
1,261
1
14
2
2,799
5
73
497
56
94
5
1
3
18,829
23,421
46,198
449
263
54
54
2,098
3,635
8
5
78
77
341
181
32,349
548
113
53

23,933
73
562
295
41
4,633
18
5
487
38
5,460
45
2
287
3
228
1,496
3,746
265
218
1
82
151
23
1
13
3,746
1,523
1
112
581
19
57
3
108
14
40
35

68
457
6
1
2,813
3
13
43
250
1,363
752
5,912
31
17
11
100
649
1
4
258
1,015
48
130
1,467
4,865
13
59
13
42
69
2,091
27,646
11,443
2
7,141
46,790
3,300
22,845

3
2,743
779
3,348
1
6,264
1
5,058
18
1
3
26
279
2
3
3
9
2
2
2
53
402
153
1,597
47
2,639
19
1
1
19
1
1
1
1
25
886
5,021
86,914
4

823
27,075
414
16,072
355
219
566
4,186
310
295
5,841
233
118
1
1
5
40
3
94
15
10
67
1
70
2
32
1,137
28,421
30,150
752
3,464
1
6
2
1
5
10
25

1
1
3
2
112
14
500
278
192
37
250
211
1
1
1
5,780
29
13
13,185
23
2
6
20
2
196
193
7
38
1
6
8
10
5
15
3
8
124,930
3,776

19,103
1,849
124,219
24,453
338
14
131,598
4,171
289,914
37,177
278,953
18,542
370
4,922
3,310
9,073
127
1
87
82
9
28,775
1
2,976
16
1,265
109
19,191
242
4,800
12
3,206
1,335
592
1,438
1,819
14,297
4,496

442
29
1,390
753
129
1
940
3
1,029
351
5,250
1,067
30,940
1,974
80,421
3,258
338
10,885
525
42,188
8,351
60,002
1,093
91,219
188
79
31
90
55
43
24
63
135
113
26,068
62,387
2,810
2,198

366
6,459
7
104
475
34,786
19,935
14,106
30,002
165,114
867
14
4
2
4
502
355
97,700
2,273
21,713
3,238
55,997
2,202
2
1
4
259
1,141
618
1,443
1,887
23
78
21,746
59
2,501
10
45

41
21
88
3
53
26
2,185
6,127
4
3,268
10
330
6
34,865
15
214
1,083
2
12
909
1
28
8
1,252
10
6
17
123
4
415
10,767
254
474
1,539
28,091
2,446
16,162
168

2
2
44
109
217
244,971
254
1,054
26
12
1,346
349
2,704
1
1
3
1
1
200
110
692
1,019
4,355
584
426
2,107
1
11,166
3,715
1
1
4
612
3,149
1
1
125
3

371
2
11
60
3
12
23
1,161
7
25
1
3
1,946
40
3,823
3,169
21,116
233
4,096
16
8
1
1
1
1
79
19
130
375
1
15
1
1
1
57
232
2
30
1
1

24
91
7
56
7
26
2
1
1
2
444
15
1
9,327
1
1
20
2
1
8
17
13
1
5,409
1
2
52
366
3,068
198
47
64
58
149
9
25
12
66

12
51
149
1,371
99
944
1
1
63
102
109
35
109
5
42
22
116
1
16
7
1
13
10
2
30
60
1
30
2
17
105
35
6,040
78
36
4,757
1
1

29
5
660
7,635
1
2
8
6
1
75
4
496
1,637
11,744
12
346
392
8
23
1
117
5,005
395
11,921
1,066
133
816
156
1,141
7
2
5,926
48
10,292
3,683
161
4,417
55

433
3
5
2,269
12
696
18
38
62
739
550
252
6
98
2
187
3
14
450
5,493
51
16
330
2
71
3
50
1
2
18
7
1
1
16,321
696
2
1
2,695

13
17
1
7,334
4
663
98
11,461
29
3,870
3,476
7
71
680
33
93
1
10,075
8,477
23,757
405
252
86
90
2,504
4,849
3
10
53
71
197
73
29,793
784
44
25
31,618
324

1,314
332
56
3,873
23
1
599
59
2,925
26
149
379
209
197
1,581
4,493
65
42
1
12
4,598
2,503
6
34
97
517
5
9
8
135
4
3
2,367
5
9
40
1
3

1,718
779
6,471
78
169
45
182
1,795
7
17
304
680
7
28
27
1,172
3,943
12
48
3
12
68
1,333
27,172
10,143
6,041
54,675
4,115
15,842
1
18
1
1,111
8,856
26
6
2
1

2
68
522
11
154
4
3
1
1
52
436
488
3,499
440
8,990
3
41
3
11
3
2
1
2
1
3
13
534
5,681
120,955
682
29,510
351
6,517
258
9
499
4,532
483

506
5,883
1,297
43
1
20
5
45
14
14
7
24
1,344
41,267
37,882
931
6,101
1
8
1
1
103
1
749
1,627
179
114
303
230
5,910
38
10,815
1
1
10
1
200
178

24
25
2
17
9
111
3
1
4
1
60,991
7,516
18,554
698
75,482
9,946
415
20
152,566
3,290
408,871
30,613
436,638
11,520
33
5,805
2,979
4,078
137
4
67
62
22
40,528
3,638
68
1,581
51

16,149
54
3,250
2,813
1,257
621
1,942
2,335
18,304
11,277
1,159
151
1,199
1,633
102
1,115
4
693
239
3,842
2
11,729
206
95,315
823
13
4,906
169
19,950
4,241
28,525
440
43,150
257
55
44
166
70

61
16
59
255
128
24,727
66,223
2,014
2,026
2,233
3,935
65
335
26,792
15,025
22,104
31,304
271,251
1,758
8
6
5
605
249
66,263
2,001
21,062
2,362
101,590
1,154
2
134
993
510
756
779
67
1

19,259
70
1,134
1
2
36
34
1
25
37
166
3,821
6,384
7
4,074
11
103
1
33,752
22
58
1
1,179
1
6
529
4
12
6
534
10
7
115
11
386
6,077
149
331

1,480
16,755
2,432
14,845
80
1
69
1
148
158
176,536
242
194
7
6
165
299
1,409
6
177
113
709
1,230
3,876
630
351
999
5,779
1,538
69
327
2,689
1,371
1
5
83
1
248

29
21
2,015
6
48
10
3,659
34
3,369
1,987
22,726
184
7,441
23
14
73
4
16
61
121
461
4
7
3
54
359
6
1
35
11
20
114
18
68
1
14
2
376

16
6,381
16
2
3
6
3
3,343
24
256
2,456
160
26
43
11,740,918

T