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(By email)

2 March 2015

Our Ref: FOI3900

Dear

Freedom of Information : Right to know request

We refer to your request under the Freedom of Information Act 2000 (the Act), for the following information:

"We would like a more detailed breakdown of the data from the Product Sales Database Retails Investments Aggregated Statistics. In particular, we would like to request the following:

- 1) *For each firm type (banks, insurer, etc.), would it be possible to have the sales for each product (bonds, Trusts, OEIC, etc.) broken down by: (a) provider vs non-provider sale, and (b) advised vs non-advised, and (c) regular vs single payment method.*
- 2) *For ISA, would it be possible to break the data down to cash and stocks and shares ISAs.*
- 3) *For Trusts and OEICs would it be possible to break down the data down between (a) Investment Trusts and (b) Unit trusts and OEICs.*

Would it be possible to have these data for the years 2011-2014?"

Your request has now been considered and we have provided the information for point 1. Please note that the data does not include sales transactions made through nominee accounts (such as those used in platforms). The impact of the omission varies by product. We believe this is more relevant for ISA's, Unit Trusts and some accumulation products, where an increasing number of sales take place via platforms.

In relation to point 2 and 3, we do not hold the information broken down to the level that you have requested.

Yours sincerely

Information Access Team
Financial Conduct Authority