### **Financial Conduct Authority**



### **Regulator Assessment: Qualifying Regulatory Provisions**

Title of proposal: UKLA Technical Note: UKLA/TN/407.1 Investment entities with multiple

share classes

Lead regulator: FCA

Date of assessment: March 2017

Commencement date: Guidance finalised November 2015

Origin: Domestic

Does this include implementation of a Cutting Red Tape review? No

Which areas of the UK will be affected? National

### Brief outline of proposed new or amended regulatory activity

Companies listed on the Official List (and typically admitted to the London Stock Exchange's Main Market) are subject to a number of rules when joining the market, as well as continuing obligations governing conduct, disclosure rules on an ongoing basis and on an ad hoc basis when they issue further securities. The rules are set out in the FCA's Listing Rules, Prospectus Rules and Disclosure and Transparency Rules. There are additional directly applicable requirements set out in European regulations, notably the Market Abuse Regulation (MAR).

The FCA's UK Listing Authority Department (UKLA) publishes Technical Notes and Procedural Notes, which are short guidance notes intended to provide additional clarity to listed companies and their advisers as to how the FCA interprets provisions in these rulebooks. The FCA typically issues these when it has received a number of questions on the same topic, or other market feedback. The guidance provided in these notes is new guidance, which was subject to public consultation and finalised in November 2015. The objective of this new guidance is to clarify our rules and help firms to have a better understanding about application of those rules.

Technical Note 407.1, published in November 2015 in Primary Bulletin 12, provides guidance to premium listed, closed-ended investment companies with multiple share classes. The Technical Note provides guidance in relation to disclosure on a fund's published investment policy under the existing Listing Rules. The guidance makes clear that Listing Rule 15 is designed to be compatible with a wide range of investment strategies and styles; the investment policy should therefore be sufficiently precise and clear in disclosing the investment strategy to potential investors. The guidance makes clear that the FCA will not prescribe how a fund describes its investment policy but provides examples of how funds with multiple share classes, including venture capital trusts (closed-end collective investment companies designed to provide private equity capital for small expanding companies), may describe their

investment policies. Technical Note 407.1 does not impose any new or additional requirements on companies and does not prescribe or mandate any specific disclosure.

## Which type of business will be affected? How many are estimated to be affected?

The guidance is only relevant to the approximately 300 closed-ended investment companies with a premium listing on the Official List.

| Price<br>base<br>year | Implementation date | Duration<br>of policy<br>(years) | Business<br>Net<br>Present<br>Value | Net cost to<br>business<br>(EANDCB) | BIT<br>score |
|-----------------------|---------------------|----------------------------------|-------------------------------------|-------------------------------------|--------------|
| 2015                  | November 2015       | 10                               | -0.014                              | 0                                   | 0            |

## Please set out the impact to business clearly with a breakdown of costs and benefits

Note – for all cost estimates below we have assumed the guidance will be applied by experienced compliance staff at an estimated rate of £48/hour. The 2016 Robert Half salary guide estimates that a compliance manager in the risk and compliance function of a financial services company based in London earns between £70,000 and £104,000 per annum. Based on working 8 hours per day for 260 days each year our rate equates to £100,000 per annum and is therefore considered a suitably prudent figure for the purposes of our estimates.

#### Familiarisation cost

We expect that all of the approximately 300 closed-ended investment companies with a premium listing on the Official List would find it helpful to familiarise themselves with the one page guidance note. We would expect that the note would take less than one hour to read, digest, and disseminate to any relevant members of staff, and, if necessary, update the relevant procedure to reflect the guidance. This is an estimate of the maximum amount of time it might take a company, as the one page note provides practical considerations in relation to a specific type of fund (those featuring multiple share classes). We would not expect there to be any cost to firms which are already compliant with the underlying Listing Rules (although to be prudent we have included all of the estimated 300 companies in our calculations below); this guidance serves only to provide an illustration of the practical application of the Listing Rules and does not expand the scope of the rules or prescribe any specific course of action.

At the estimated rate of £48/ hour, the total estimated cost for all 300 closed-ended investment companies would be £14,400.

#### Ongoing cost

We consider that this guidance creates no ongoing costs for business because the expectations set out in it are wholly inherent in the existing rules and add no new obligations to those rules for any firms. Once companies are familiar with the approach to investment management agreements under Chapter 15 of the Listing Rules, we would not expect any additional increase in the cost incurred by companies. Although difficult to reliably quantify, on a net basis we expect the guidance to make the application of the Listing Rules easier and quicker by providing companies with a clear understanding of the practical application of the underlying rules, producing a cost saving for businesses.

# Please provide any additional information (if required) that may assist the RPC to validate the BIT Score.

The level of detail to which individual measures are scored is set to the nearest £100k. This means that where the total cost of measures is estimated at less than £50k they are scored as zero (both as EANDCB and BIT score) for reporting purposes.

Link to Robert Half salary centre

https://www.roberthalf.co.uk/news-insights/salary-centre-2016