
FIRST SUPERVISORY NOTICE

To: **Lada Trade Centre Limited**

Of: **469 Pinkston Road
Port Dundas
Glasgow
G21 1HU**

Dated: **15 May 2008**

TAKE NOTICE: The Financial Services Authority of 25 The North Colonnade, Canary Wharf, London E14 5HS (the "FSA") has taken the following action

1. ACTION

1.1 For the reasons listed below and pursuant to section 45 of the Financial Services and Markets Act 2000 (the "Act"), the FSA has decided to vary the permission granted to Lada Trade Centre Limited ("Lada"), pursuant to Part IV of the Act ("Lada's Part IV permission") by removing all regulated activities with immediate effect. Accordingly, Lada's Part IV permission no longer includes the following regulated activities (for those activities marked * the permission is limited to the investment type of 'Non investment insurance contracts'):

- (a) arranging (bringing about) deals in investments*;
- (b) advising on investments (ex Pension Transfers/Opt Outs)*; and
- (c) agreeing to carry on a regulated activity.

- 1.2 The FSA has further decided to vary Lada's Part IV permission by including the following requirements, namely that within 14 days Lada must:
- (i) notify in writing all clients for its regulated activities that it does not have Professional Indemnity Insurance (PII) in place and that it is no longer permitted by the FSA to carry on regulated activities, and
 - (ii) provide the FSA with a copy of the written notification sent to all clients for its regulated activities pursuant to (i) above, together with a list of all clients to whom such notification has been sent.

2. REASONS FOR ACTION

Summary

- 2.1 The FSA has concluded, on the basis of the facts and matters described below, that Lada is failing to satisfy the Threshold Conditions set out in Schedule 6 to the Act (the "threshold conditions") in that, in the opinion of the FSA, its resources are not adequate in relation to the regulated activities it has permission to carry on.
- 2.2 The FSA also considers, on the basis of those facts and matters, that it is necessary, in order to protect the interests of consumers, for the action specified above to take immediate effect.

Relevant Statutory Provisions

- 2.3 The FSA's regulatory objectives established in section 2(2) of the Act include the protection of consumers.
- 2.4 The FSA is authorised by section 45 of the Act to exercise the following powers:
- to vary an authorised person's permission where it appears to the FSA that such person is failing to satisfy the threshold conditions;
 - to vary such a permission by removing a regulated activity from those for which the permission is given; and
 - to include any provision in the permission as varied that could be included if a fresh permission were being given in response to an application under section 40 of the Act, including the imposition pursuant to section 43 of the Act of such requirements as the FSA considers appropriate.
- 2.5 Section 53(3) of the Act allows such a variation to take effect immediately if the FSA reasonably considers that it is necessary for the variation to take effect immediately.
- 2.6 Paragraph 4(1) of Schedule 6 to the Act sets out Threshold Condition 4, which states that:

"The resources of the person concerned must, in the opinion of the Authority, be adequate in relation to the regulated activities that he seeks to carry on, or carries on."

Relevant Handbook Provisions

- 2.7 In exercising its power to vary a Part IV permission, the FSA must have regard to relevant provisions in the FSA Handbook of rules and guidance (the "FSA Handbook"). The relevant main considerations in relation to the action specified above are set out below.

Relevant Rule

- 2.8 FSA Rule 3.2.1 (the "PII Rule") in the Mortgage and Home Finance Firms, and Insurance Intermediaries ("MIPRU") section of the FSA Handbook of Rules and Guidance (the "FSA Handbook"), requires that:

"A firm must take out and maintain professional indemnity insurance that is at least equal to the requirements of MIPRU 3.2.4R..."

Relevant Principle

- 2.9 Principle 4 (Financial prudence) requires a firm to maintain adequate financial resources as laid out in the Principles for Businesses in the FSA Handbook.

Guidance concerning the relevant Threshold Condition ("COND")

COND 2.4 – Threshold Condition 4: Adequate resources (paragraph 4, Schedule 6 to the Act)

- 2.10 COND 2.4.1D(1) reproduces the relevant statutory provision that the resources of the person concerned must, in the opinion of the FSA, be adequate in relation to the regulated activities that he seeks to carry on, or carries on.
- 2.11 COND 2.4.1D(2), sets out that the FSA may, when forming its opinion as to whether the resources of an authorised person are adequate in relation to the regulated activities that he carries on, have regard to the provision he makes in respect of liabilities (including contingent and future liabilities).
- 2.12 COND 2.4.4G(3), requires the FSA only to take into account relevant matters which are material in relation to the regulated activities for which the authorised person has permission.

Relevant Regulatory Provisions

- 2.13 The FSA's policy in relation to its enforcement powers is set out in the Enforcement Guide ("EG").

EG 8 - The FSA's policy for exercising its own-initiative power to vary a Part IV permission

- 2.14 EG 8.1 provides that the FSA will have regard to its regulatory objectives and the range of regulatory tools that are available to it, when it considers how it should deal with a concern about a firm.
- 2.15 EG 8.2 provides that the FSA will take formal action affecting the conduct of a firm's commercial business only if that business is being conducted in such a way that the FSA judges it necessary to act in order to address the consequences of non-compliance with the Act and the FSA's Principles for Businesses.
- 2.16 EG 8.5 provides that the circumstances in which the FSA will consider exercising its power include where the FSA has serious concerns that the authorised person has breached requirements imposed on it by or under the Act (including Principles and rules) and the breaches are material in number or individual seriousness. EG 8.5 (1) (a) specifies that the FSA will consider exercising its own-initiative power where a firm's financial resources appear to be inadequate, for example, where it has failed to maintain PII.
- 2.17 EG 8.9 includes among the factors which will determine whether the urgent exercise of the FSA's own-initiative power is an appropriate response to serious concerns, the extent of any loss or risk of loss or other adverse effect on consumers and the steps the authorised person has taken or is taking to address the issue.

Facts and matters relied on

- 2.18 Lada has been authorised since 14 January 2005 to carry on general insurance mediation business.
- 2.19 Lada has failed to satisfy the FSA that it maintains compliant PII, despite having had adequate opportunity to do so.

Conclusions

- 2.20 The facts and matters described above lead the FSA, having regard to its regulatory objectives, which include the protection of consumers, to the following conclusions:
- by failing to satisfy the FSA that it has effected compliant PII, Lada is failing to make adequate provision in respect of its liabilities, including contingent and future liabilities, in breach of FSA Principle 4. That failing is material in relation to the regulated activities for which it has permission and it therefore fails to satisfy Threshold Condition 4: Adequate resources;
 - the risk of loss or other adverse effect on consumers by Lada's failing, which is a material breach of a requirement imposed upon it by the FSA's rules, causes the FSA to have very serious concerns about Lada such that the exercise of the FSA's own-initiative power to vary its Part IV permission with immediate effect is an appropriate response to those concerns;
 - specifically, the variation of Lada's Part IV permission should take immediate effect to address the FSA's serious concern that claims for which it is uninsured might arise from new business.

3. DECISION MAKER

The decision which gave rise to the obligation to give this Supervisory Notice was made by the Chairman of the Regulatory Decisions Committee.

4. IMPORTANT

- 4.1 This Supervisory Notice is given to you, Lada, in accordance with section 53(4) of the Act. The following statutory rights are important.

The Tribunal

- 4.2 You may refer this matter to the Financial Services and Markets Tribunal (the "Tribunal"). Under section 133 of the Act, you have 28 days from the date you were sent this Supervisory Notice to refer the matter to the Tribunal or such other period as specified in the Tribunal Rules or as the Tribunal may allow. A reference to the Tribunal is made by way of a written notice signed by you and filed with a copy of this Notice. The Tribunal's address is: 15-19 Bedford Avenue, London WC1B 3AS (telephone: 020 7612 9700). The detailed procedures for making a reference to the Tribunal are contained in section 133 of the Act and the Tribunal Rules.
- 4.3 You should note that the Tribunal Rules provide that at the same time as filing a reference notice with the Tribunal, you must send a copy of the notice to the FSA. Any copy notice should be sent to Lehong Mac at the FSA, 25 The North Colonnade, Canary Wharf, London, E14 5HS.

Representations

- 4.4 You have the right to make written and oral representations to the FSA (whether or not you refer this matter to the Tribunal). If you wish to make written representations you must do so by 18 June 2008 or such later date as may be permitted by the FSA. Written representations should be made to the Regulatory Decisions Committee and sent to Lynn Cheesman, Regulatory Decisions Committee Professional Support Services. The Regulatory Decisions Committee Professional Support Services' address is: 25 The North Colonnade, Canary Wharf, London, E14 5HS. If you wish to make oral representations, please inform us in writing of your intention to do so by 28 May 2008. If you do not notify us by 28 May 2008 you will not, other than in exceptional circumstances, be able to make oral representations.

Confidentiality and publicity

- 4.5 You should note that this Supervisory Notice may contain confidential information and should not be disclosed to a third party (except for the purpose of obtaining advice on its contents). You should also note that section 391 of the Act requires the FSA when the Supervisory Notice takes effect, to publish such information about the matter as it considers appropriate.

FSA contacts

- 4.6 If you have any questions regarding the procedures of the Regulatory Decisions Committee, you should contact Lynn Cheesman (direct line: 020 7066 3192/fax: 020 7066 3193) of the RDC Professional Support Services.
- 4.7 For more information concerning this matter generally, you should contact Lehong Mac at the FSA (direct line: 020 7066 5742 / fax: 020 7066 1459).

Tim Herrington
Chairman, Regulatory Decisions Committee